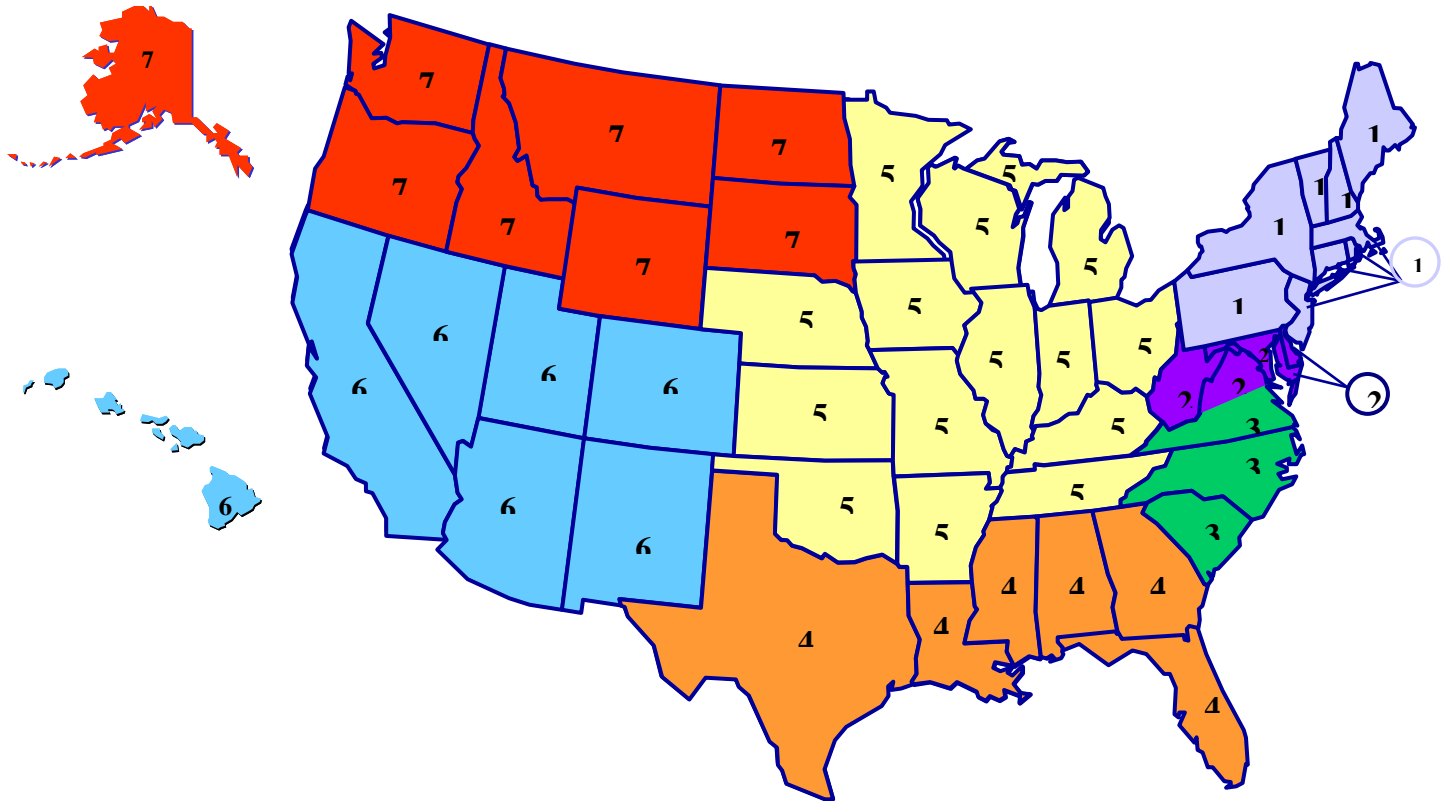


GEOGRAPHICAL ZONES

The following map identifies the seven zones: Northeast, National Capital, Mid-Atlantic, Gulf Coast, Midwest, Southwest, and Northwest. For work performed outside the fifty states, the zone in which the ordering activity is located shall be used.



-  (1) Northeast Zone
-  (2) National Capital Zone
-  (3) Mid Atlantic Zone
-  (4) Gulf Coast Zone
-  (5) Midwest Zone
-  (6) Southwest Zone
-  (7) Northwest Zone